

# Malcolm Douglas Holdings Pty Ltd

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As Trustee for the Douglas Unit Trust

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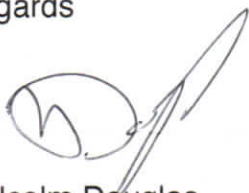
29 September 2015

To Whom It May Concern

As a developer, builder and landlord of commercial properties it is vital we get the balance correct when it comes to lighting. New technologies mean there are great benefits for tenants and landlords alike so having a trusted partner in new technologies is very important in choosing the appropriate products.

I have been working with Ted Gray from Fat Lux Light since 2013 and it has been positive in all aspects. He has a deep understanding of the effects of lighting, has very wide product knowledge and is also easy to work with and very practical. All of which are important in staying competitive in this market. Good advice and knowledge, strong design capability, quality products, first class service and fair prices.

Regards

A handwritten signature in black ink, appearing to be 'M Douglas', written over a circular scribble.

Malcolm Douglas  
Director